

# EJF Investments Limited

## FACTSHEET

### Monthly NAV Performance

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2020 Monthly Performance (inclusive of dividends) (%)	0.47	0.18	(13.57)	0.58	3.33	0.15							(9.45)
2019 Monthly Performance (inclusive of dividends) (%)	0.35	0.41	1.77	5.61	0.83	0.26	0.56	0.62	0.21	0.04	0.13	0.63	11.88
2018 Monthly Performance (inclusive of dividends) (%)	8.28	0.70	0.12	2.70	2.10	1.62	0.50	2.39	0.08	0.32	0.22	(1.13)	19.08
2017 Monthly Performance (inclusive of dividends) (%)	0.51*	2.96	3.65	0.24	2.85	0.34	0.90	1.37	0.54	4.92	0.59	2.53	23.47

### Manager Monthly Commentary

**NAV:** EJFI's June 2020 NAV was £101.1 million or GBp165 per share, representing a monthly gain of 0.15% and a year-to-date total return of -9.45%.

**Portfolio:** The core portfolio continued to perform as expected with gains coming from interest accruals on the Risk Retention investments while the CDO Manager benefitted from a valuation uplift due to tightening discount rates. Combined contribution resulted in a positive 97bps performance.

The Company continued to increase the hedging contracts during the month, achieving the target of hedging 100% of USD asset exposure on 22 June 2020. Due to adverse foreign exchange movements on the unhedged portion of USD exposure prior to this date, a total of 40bps loss was recognised for the month due to foreign exchange. The Company remains fully hedged.

Elsewhere, deterioration in one of the underlying Armadillo loans and very modest downwards pricing movement on certain other bonds held resulted in a loss of 26bps.

**Portfolio Activity:** On 15 July 2020 the Company committed approximately £11.2 million to make its ninth risk retention investment into TruPS Financials Note Securitization 2020-1 ("TFINS 2020-1"). The underlying collateral of TFINS 2020-1 mainly consists of trust preferred securities, subordinated debt and issued surplus notes by 51 U.S. banks and 21 U.S. insurance companies with an aggregate par value of approximately \$282.9 million. Anticipated return scenarios estimate that this investment and the associated management fee contract will generate a gross return in the high single to low double digits over the estimated life of the Investment.

The Company sold its position in a UK specialist bank's tier 2 bond to generate additional liquidity for the increased hedge and future pipeline transactions.

**Market:** In broad terms, markets continued to improve as the positive impact and sentiment created by global stimulus in response to the COVID-19 pandemic outweighed fears of a second wave and trade tensions.

Specifically with respect to TruPS, being a specialised legacy investment, the asset classes took a little longer to reach their bottom than several others, but prices have started to recover. We witnessed improved trading activity at higher levels in June, particularly at the top of the credit stack.

Smaller banks have not yet released Q2 2020 financial information, but we expect provisions for loan losses to increase. We expect most lines of lending to reflect what we have seen in the broader economy - residential mortgage forbearance in the mid to high single digits, consumer lines to be strong with consumer spending rebounding nearly to pre-COVID levels. COVID-impacted lines of business comprise about 15-20% of a representative community bank's loan portfolio and any weaknesses, not yet seen, may prove to be particular to specific banks and lines of lending. However, given strong capitalisation and the additional capital generated via PPP loan originations, we do not expect to see many banks materially suffer.

**Pipeline:** As stated last month, the Company raised gross proceeds of £6.0 million pursuant to a placing of 6,000,000 new zero dividend preference shares (the "2025 ZDPs"). These proceeds are still expected to be primarily deployed into mortgage servicing rights generated at the time of mortgage origination in the U.S. and represent a stream of servicing income throughout the life of the mortgage.

The Company anticipates making this investment within the new few weeks and we believe this represents an extremely attractive opportunity in an area with considerable barriers to entry.

### EJFI Key Facts (at 30 June 2020)

Ticker Symbol	EJFI LN
NAV/Share	GBp165 (\$2.05 equivalent)
Share Price	GBp120
Share Price Premium/(Discount) to NAV	(27.3)%
EJFI NAV	£101.1 million
Market Cap	£73.4 million
Gross Asset Value	£124.7 million <sup>1</sup>
Target Return <sup>2</sup>	8%-10% total return
Quarterly Dividend <sup>2</sup>	GBp2.675 per share (GBp10.7 per share p.a.)
Currency <sup>3</sup>	GBP (hedged) <sup>3</sup>
Manager	EJF Investments Manager LLC (the "Manager")
ZDP Shares	Tickers: EJFZ LN & EJFo LN Shares: 15m & 6m Maturities: 12/2022 & 6/2025 Capital Entitlement: GBp132.25 & GBp140.00 per share GRY: 5.75% & 7.00%

<sup>1</sup>The Gross Asset Value of EJFI which includes the net asset value of underlying subsidiaries less any intercompany debtors.

<sup>2</sup>The Company is targeting an annual dividend of 10.7 pence per share for the financial year to 31 December 2020, to be distributed evenly in four quarterly payments. The Company may pay a special dividend in excess of this amount, at the Board's discretion.

<sup>3</sup>The Company's base currency is denominated in GBP, though most of the Company's investments are currently in USD. As at 30 June 2020 the USD exposure of the Company was fully hedged.

Based on the Company's 30 June 2020 unaudited financials.

\*This performance reflects the period 1 January through 9 February, the Exchange Offer Completion Date.

Your attention is drawn to the disclaimer (Important Disclosure) that begins on the third page of this document. Past performance is not indicative of future results, and there can be no assurance that EJFI will achieve comparable results, will meet its target returns, achieve its investment objectives or be able to implement its investment strategy.

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### Existing Portfolio Description<sup>1</sup>

#### Securitisations & Related Investments

- £80.6 million investment in the equity tranches of six securitisations sponsored by EJF Capital LLC
- £9.3 million investment in EJF CDO Manager LLC (49% ownership interest)
- £12.8 million investment in portfolio of TruPS CDO securities

#### Specialty Finance Investments

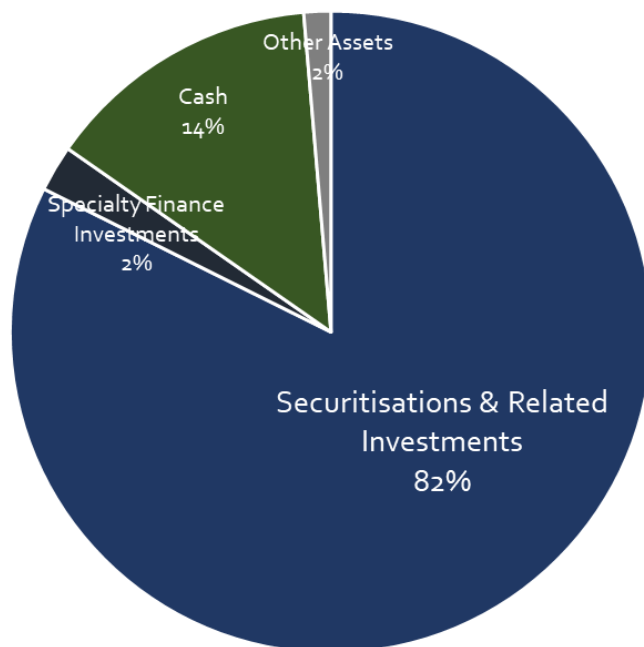
- £2.9 million investment in portfolio of high interest rate loans to U.S. law firms engaged in mass tort litigation

#### Cash

- £11.4 million unrestricted cash
- £4.9 million restricted cash

#### Other Assets

- £1.1 million of forward currency contracts
- £1.7 million of other assets



1. Based on the Company's 30 June 2020 unaudited financials.

### Company Overview

EJF Investments Ltd (together with its subsidiaries, "EJFI" or the "Company") is a closed-ended investment company investing in opportunities created in the U.S. banking and insurance sectors by regulatory and structural changes impacting the financial services sector. The Company seeks to generate risk adjusted shareholder returns by investing in a diversified portfolio of long-term, cash-flow generating assets, which may include structured debt and equity, loans, bonds, preference shares, convertible notes and private equity, in both cash and synthetic formats issued by entities domiciled in the U.S and Europe.

### Target Investments

The Company seeks to achieve its investment objective primarily by investing in assets that have been impacted by regulatory and structural changes to the finance industry. These target investments consist primarily of: (a) Securitisation and Related Investments; and (b) Specialty Finance Investments.

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### IMPORTANT DISCLOSURE

**PAST PERFORMANCE IS NOT INDICATIVE OF FUTURE RESULTS, WHICH MAY VARY.** There is no guarantee that the Company will continue to invest in these allocations at all or do so in the same manner as set forth in this factsheet. Allocations may change at any time without notification to shareholders. Pie charts include all investments, cash and hedges. Returns are net of fees, accrued liabilities and expenses and include dividend reinvested.

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Although the portfolio reflected in this document (the "Portfolio") is consistent with the investment strategy of the Company, there is no guarantee that the portfolio acquired will be identical to the make-up of the Portfolio. Moreover, the future investments to be made by the Company may differ substantially from the investments included in the Portfolio. Therefore, the Portfolio parameters, and other factors related to the Portfolio could all be materially different than those of the future portfolio acquired by the Company.

The shares issued and to be issued by the Company (the "Shares") have not been and will not be registered under the US Securities Act of 1933, as amended (the "Securities Act"), or with any securities regulatory authority of any state or other jurisdiction of the United States. The Shares may not be offered, sold, resold, pledged, delivered, distributed or otherwise transferred, directly or indirectly, into or within the United States, or to, or for the account or benefit of, US persons (as defined in Regulation S under the Securities Act), except to persons who are both a "qualified purchaser" as defined in Section 2(a)(51) and related rules of the US Investment Company Act of 1940, as amended, (the "Investment Company Act") and an "accredited investor" as defined in Rule 501(a) of Regulation D under the Securities Act. No public offering of the Shares is being made in the United States.

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All investments are subject to risk, including the loss of the principal amount invested. Past performance is not necessarily indicative of future results, and there can be no assurance that the Company will achieve comparable results, will meet its target returns, achieve its investment objectives or be able to implement its investment strategy. All investments to be held by the Company involve a substantial degree of risk, including the risk of total loss. The value of Shares and the income from them is not guaranteed and can fall as well as rise due to stock market and currency movements. When you sell your investment you may get back less than you originally invested. You should always seek expert legal, financial, tax and other professional advice before making any investment decision.

The Fund has appointed Hugo Fund Services SA, 6 Cours de Rive, 1204 Geneva, Switzerland, as its Swiss Representative. Banque Cantonale de Genève, 17 Quai de l'Île, CH-1208 Geneva, Switzerland is the Swiss Paying Agent. In Switzerland shares shall be distributed exclusively to qualified investors. The fund offering documents, articles of association and audited financial statements can be obtained free of charge from the Representative. The place of performance with respect to shares distributed in or from Switzerland is the registered office of the Representative.