

# EJF Investments Limited

## FACTSHEET

### Monthly NAV Performance

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2020 Monthly Performance (inclusive of dividends) (%)	0.47	0.18	(13.57)	0.58	3.33	0.15	1.25						(8.32)
2019 Monthly Performance (inclusive of dividends) (%)	0.35	0.41	1.77	5.61	0.83	0.26	0.56	0.62	0.21	0.04	0.13	0.63	11.88
2018 Monthly Performance (inclusive of dividends) (%)	8.28	0.70	0.12	2.70	2.10	1.62	0.50	2.39	0.08	0.32	0.22	(1.13)	19.08
2017 Monthly Performance (inclusive of dividends) (%)	0.51*	2.96	3.65	0.24	2.85	0.34	0.90	1.37	0.54	4.92	0.59	2.53	23.47

### Manager Monthly Commentary

**NAV:** EJFI's July 2020 NAV was £102.4 million or GBP167 per share, representing a monthly gain of 1.25% and a year-to-date total return of -8.32%.

**Portfolio:** The core portfolio continued to perform as expected with gains coming from interest accruals on the Risk Retention investments while EJF CDO Manager LLC ("CDO Manager") benefitted from a valuation uplift due to the additional management contract being recognised for the TruPS Financials Note Securitization 2020-1 ("TFINS 2020-1"). There have been no credit impairments recognised on the securitization and related investments.

During July, expected cash distributions totaling approximately £1.5 million were received from the securitisation investments and CDO Manager. Elsewhere, pricing was relatively flat across the rest of the portfolio.

**Portfolio Activity:** On 5 August 2020, the Company invested approximately £10.8 million in the preferred shares issued by TFINS 2020-1. As stated last month, the underlying collateral of TFINS 2020-1 mainly consists of trust preferred securities, subordinated debt and issued surplus notes issued by 51 U.S. banks and 21 U.S. insurance companies with an aggregate par value of approximately US\$282.9 million. Anticipated return scenarios estimate that this investment and the associated management fee contract should generate a gross return in the high single to low double digits over the estimated life of the investment.

**Market:** Global equities continued their gains despite economic growth data confirming the severity of Q2's downturn. Ongoing central bank and government measures continue to provide support for equities and corporate bonds. The Federal Reserve ("Fed") left its key policy rate unchanged and Chair Jerome Powell reiterated a very cautious outlook. The Fed stated it remains ready to provide further policy accommodation as needed as it hopes for the best, whilst planning for the worst. Powell added that more fiscal policy support was essential given the gravity and prolonged impact of the pandemic-driven shock to the economy. On a brighter note, US consumer spending continued to rise in June, increasing 5.6% after a record 8.5% jump in May, as businesses continued to reopen.

Despite the negative economic headlines, the Manager remains positive on the U.S. banking sector especially given second quarter earnings. While both deteriorations in credit quality and low interest rates represent near-term challenges, commentary regarding loan deferral trends and expense reduction plans were favorable. Capital levels remain robust and well supported. We also remain optimistic that a "Phase 4" stimulus bill could be passed by the U.S. Congress by the end of the third quarter. Even though politics will play a role in the negotiation process, we are pleased to note that a bi-partisan effort made around Senator Marco Rubio's plans to bolster the Paycheck Protection Program ("PPP") via an updated Small Business Administration ("SBA") 7(a) loan program emphasises businesses that have been hit the hardest by the pandemic.

Ultimately, we expect businesses engaged in retail and hospitality to see a second round of PPP loans and a bridge that provides ample recovery time until an effective vaccine is available. Fee income associated with these additional stimulus programs may also be substantial as was exemplified by the nearly \$20 billion in fees generated for the U.S. banking system in the first round of PPP.

**Pipeline:** The Company continues to work towards an investment into mortgage servicing rights using the proceeds of the 2025 ZDP raise and additional cash available. These mortgage servicing rights are generated at the time of mortgage origination in the U.S. and represent a stream of servicing income throughout the life of the mortgage.

**Dividend:** The Company continues to approve quarterly dividends in line with the target of 10.7 pence for the year ending 31 December 2020. A quarterly dividend of 2.675 pence per share was declared 23 July 2020 with an ex-dividend date of 6 August 2020. The dividend will be paid on or around the 28 August 2020.

Based on the Company's 31 July 2020 unaudited financials.

\*This performance reflects the period 1 January through 9 February, the Exchange Offer Completion Date.

Your attention is drawn to the disclaimer (Important Disclosure) that begins on the third page of this document. Past performance is not indicative of future results, and there can be no assurance that EJFI will achieve comparable results, will meet its target returns, achieve its investment objectives or be able to implement its investment strategy.

### EJFI Key Facts (at 31 July 2020)

Ticker Symbol	EJFI LN
NAV/Share	GBP167 (\$2.19 equivalent)
Share Price	GBP122.5
Share Price Premium/(Discount) to NAV	(26.6)%
EJFI NAV	£102.4 million
Market Cap	£74.9 million
Gross Asset Value	£125.8 million <sup>1</sup>
Target Return <sup>2</sup>	8%-10% total return
Quarterly Dividend <sup>2</sup>	GBP2.675 per share (GBP10.7 per share p.a.)
Currency <sup>3</sup>	GBP (hedged) <sup>3</sup>
Manager	EJF Investments Manager LLC (the "Manager")
ZDP Shares	Tickers: EJFZ LN & EJFo LN Shares: 15m & 6m Maturities: 12/2022 & 6/2025 Capital Entitlement: GBP132.25 & GBP140.00 per share GRY: 5.75% & 7.00%

<sup>1</sup>The Gross Asset Value of EJFI which includes the net asset value of underlying subsidiaries less any intercompany debtors.

<sup>2</sup>The Company is targeting an annual dividend of 10.7 pence per share for the financial year to 31 December 2020, to be distributed evenly in four quarterly payments. The Company may pay a special dividend in excess of this amount, at the Board's discretion.

<sup>3</sup>The Company's base currency is denominated in GBP, though most of the Company's investments are currently in USD. As at 31 July 2020 the USD exposure of the Company was fully hedged.

### Existing Portfolio Description<sup>1</sup>

#### Securitisations & Related Investments

- £86.6 million investment in the equity tranches of six securitisations sponsored by EJF Capital LLC
- £9.4 million investment in EJF CDO Manager LLC (49% ownership interest)
- £8.0 million investment in portfolio of TruPS CDO securities

#### Specialty Finance Investments

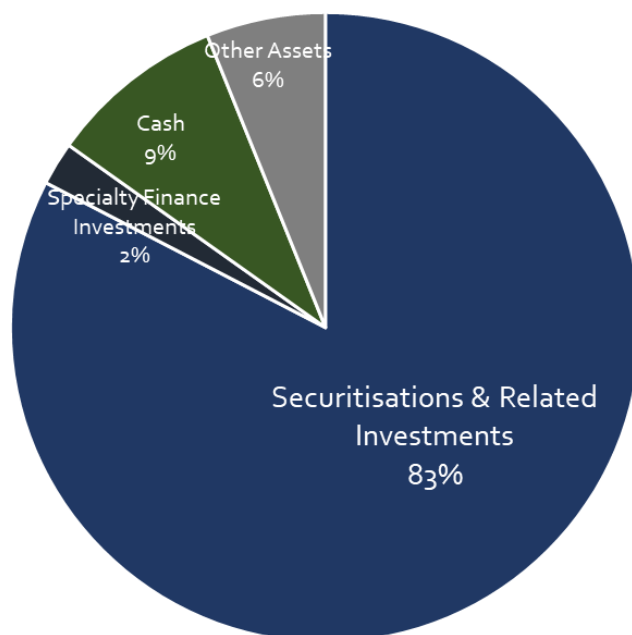
- £2.8 million investment in portfolio of high interest rate loans to U.S. law firms engaged in mass tort litigation

#### Cash

- £11.3 million unrestricted cash
- £nil restricted cash

#### Other Assets

- £7.0 million of forward currency contracts
- £0.7 million of other assets



1. Based on the Company's 31 July 2020 unaudited financials.

### Company Overview

EJF Investments Ltd (together with its subsidiaries, "EJFI" or the "Company") is a closed-ended investment company investing in opportunities created in the U.S. banking and insurance sectors by regulatory and structural changes impacting the financial services sector. The Company seeks to generate risk adjusted shareholder returns by investing in a diversified portfolio of long-term, cash-flow generating assets, which may include structured debt and equity, loans, bonds, preference shares, convertible notes and private equity, in both cash and synthetic formats issued by entities domiciled in the U.S and Europe.

### Target Investments

The Company seeks to achieve its investment objective primarily by investing in assets that have been impacted by regulatory and structural changes to the finance industry. These target investments consist primarily of: (a) Securitisation and Related Investments; and (b) Specialty Finance Investments.

# EJF Investments Limited

## FACTSHEET

### IMPORTANT DISCLOSURE

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Although the portfolio reflected in this document (the "Portfolio") is consistent with the investment strategy of the Company, there is no guarantee that the portfolio acquired will be identical to the make-up of the Portfolio. Moreover, the future investments to be made by the Company may differ substantially from the investments included in the Portfolio. Therefore, the Portfolio parameters, and other factors related to the Portfolio could all be materially different than those of the future portfolio acquired by the Company.

The shares issued and to be issued by the Company (the "Shares") have not been and will not be registered under the US Securities Act of 1933, as amended (the "Securities Act"), or with any securities regulatory authority of any state or other jurisdiction of the United States. The Shares may not be offered, sold, resold, pledged, delivered, distributed or otherwise transferred, directly or indirectly, into or within the United States, or to, or for the account or benefit of, US persons (as defined in Regulation S under the Securities Act), except to persons who are both a "qualified purchaser" as defined in Section 2(a)(51) and related rules of the US Investment Company Act of 1940, as amended, (the "Investment Company Act") and an "accredited investor" as defined in Rule 501(a) of Regulation D under the Securities Act. No public offering of the Shares is being made in the United States.

The Company has not been and will not be registered under the Investment Company Act and, as such, holders of the Shares will not be entitled to the benefits of the Investment Company Act. No offer, sale, resale, pledge, delivery, distribution or transfer of the Shares may be made except under circumstances that will not result in the Company being required to register as an investment company under the Investment Company Act. Neither the U.S. Securities and Exchange Commission (the "SEC") nor any state securities commission has approved or disapproved of the Shares or passed upon or endorsed the merits of the offering of the Shares or the adequacy or accuracy of this document. Any representation to the contrary is a criminal offence in the United States. In addition, the Shares are subject to restrictions on transferability and resale in certain jurisdictions and may not be transferred or resold except as permitted under applicable securities laws and regulations. Investors may be required to bear the financial risks of their investment in the Shares for an indefinite period of time. Any failure to comply with these restrictions may constitute a violation of the securities laws of any such jurisdictions.

All investments are subject to risk, including the loss of the principal amount invested. Past performance is not necessarily indicative of future results, and there can be no assurance that the Company will achieve comparable results, will meet its target returns, achieve its investment objectives or be able to implement its investment strategy. All investments to be held by the Company involve a substantial degree of risk, including the risk of total loss. The value of Shares and the income from them is not guaranteed and can fall as well as rise due to stock market and currency movements. When you sell your investment you may get back less than you originally invested. You should always seek expert legal, financial, tax and other professional advice before making any investment decision.

The Fund has appointed Hugo Fund Services SA, 6 Cours de Rive, 1204 Geneva, Switzerland, as its Swiss Representative. Banque Cantonale de Genève, 17 Quai de l'Île, CH-1208 Geneva, Switzerland is the Swiss Paying Agent. In Switzerland shares shall be distributed exclusively to qualified investors. The fund offering documents, articles of association and audited financial statements can be obtained free of charge from the Representative. The place of performance with respect to shares distributed in or from Switzerland is the registered office of the Representative.